Department of the Treasury Internal Revenue Service

# Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

Information about Form 990 and its instructions is at <a href="https://www.irs.gov/form990">www.irs.gov/form990</a>. It ax year beginning JUL 1, 2015 and ending JUN 30.

Open to Public Inspection

OMB No. 1545-0047

$\overline{A}$	For the	2015 calendar year, or tax year beginning JUL 1, 2015 and ending	JUN 30, 2016						
			D Employer identifi						
_	Check if applicable	x							
Г	Addres	S YOUTH ENRICHMENT SERVICES, INC							
F	Name change		04-2	509466					
F	Initial return		uite <b>E</b> Telephone numbe						
F	Final	412 MASSACHUSETTS AVENUE		) 267-5877					
	return/ termin- ated	City or town, state or province, country, and ZIP or foreign postal code	G Gross receipts \$	1,733,797.					
Г	Ameno		H(a) Is this a group re						
F	return Applica	· · · · · · · · · · · · · · · · · · ·		for subordinates? Yes X No					
_	Ition pendin	SAME AS C ABOVE	H(b) Are all subordinates in						
_	Tayloy								
		e: NWW.YESKIDS.ORG	<del></del>	list. (see instructions)					
			H(c) Group exemption	M State of legal domicile: MA					
_	art I	Summary	real of formation. ±500 p	M State of legal dofficile, 1421					
•		Briefly describe the organization's mission or most significant activities: SEE SCHE	חוות ר						
S	1	Briefly describe the organization's mission or most significant activities:	DODE O						
Governance			050/ -f it t						
Veri	2	Check this box Lifthe organization discontinued its operations or disposed of r	i	14					
Ó	3		3	14					
જ	<del>"</del>	Number of independent voting members of the governing body (Part VI, line 1b)	······	26					
ties	5	Total number of individuals employed in calendar year 2015 (Part V, line 2a)		267					
Activities	6	Total number of volunteers (estimate if necessary)		0.					
Ac	7 a	Total unrelated business revenue from Part VIII, column (C), line 12		0.					
_	b	Net unrelated business taxable income from Form 990-T, line 34							
			Prior Year	Current Year					
ne	8	Contributions and grants (Part VIII, line 1h)	1,063,224.	1,513,116.					
Revenue	9	Program service revenue (Part VIII, line 2g)	110,930.	99,273.					
Bè	10	nvestment income (Part VIII, column (A), lines 3, 4, and 7d)	1,212.	8,078.					
		Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	73,960.	-71,407.					
_		Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	1,249,326.	1,549,060.					
		Grants and similar amounts paid (Part IX, column (A), lines 1-3)	17,101.	10,000.					
		Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.					
es	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	688,566.						
Expenses	16a	Professional fundraising fees (Part IX, column (A), line 11e)	47,783.	55,767.					
Ž.	b	Total fundraising expenses (Part IX, column (D), line 25)   247,040.	504 000	<u> </u>					
ш	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	521,928.	542,000.					
	18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	1,275,378.	1,402,741.					
		Revenue less expenses. Subtract line 18 from line 12	-26,052.	146,319.					
Net Assets or	<u> </u>		Beginning of Current Year	End of Year					
set	ਰੂ <b>  20</b>	Total assets (Part X, line 16)	1,087,496.	1,242,603.					
T. As	불 <b>21</b> ·	Total liabilities (Part X, line 26)	471,062.	479,850.					
_		Net assets or fund balances. Subtract line 21 from line 20	616,434.	762,753.					
_	art II	Signature Block							
	-	ties of perjury, I declare that I have examined this return, including accompanying schedules and sta		y knowledge and belief, it is					
tru	e, correc	t, and complete. Declaration of preparer (other than officer) is based on all information of which prep	parer has any knowledge.						
Sig	gn	Signature of officer	Date						
He	ere	BRYAN VAN DORPE, EXECUTIVE DIRECTOR							
		Type or print name and title	10.	LI DEN					
		Print/Type preparer's name Preparer's signature	Date Check	PTIN					
Pa	id	ALFONSO PERILLO	02/16/17 self-employ	<sub>ed</sub> 1200950491					
Pre	eparer	Firm's name EDELSTEIN AND COMPANY, LLP	Firm's EIN	04-2442519					
Us	e Only	Firm's address 160 FEDERAL STREET, 9TH FLOOR							
		BOSTON, MA 02110	Phone no. 61	7-227-6161					
Ma	av the IF	S discuss this return with the preparer shown above? (see instructions)	·	X Yes No					

Pa	Statement of Program Service Accomplishments
	Check if Schedule O contains a response or note to any line in this Part III
1	Briefly describe the organization's mission:
	YOUTH ENRICHMENT SERVICES, INC. INSPIRES AND CHALLENGES YOUTH WITH
	PHYSICAL AND MENTAL ACTIVITIES THAT FOSTER LIFE-LONG RESPECT FOR SELF,
	OTHERS, AND THE ENVIRONMENT.
2	Did the organization undertake any significant program services during the year which were not listed on
	the prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No
	If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
	revenue, if any, for each program service reported.
4a	(Code:) (Expenses \$ 406,679. including grants of \$) (Revenue \$)
	SNOWSPORTS - THE ORGANIZATION PARTNERS WITH A NUMBER OF SKI SLOPES
	THROUGHOUT NEW ENGLAND TO OFFER SKIING AND SNOWBOARDING TRIPS. THE SKI
	AREAS, VOLUNTEERS AND RETAILERS DONATE HUNDREDS OF THOUSANDS OF DOLLARS
	IN LIFT TICKETS, LESSONS, AND EQUIPMENT EACH YEAR. IN FISCAL YEAR ENDED
	JUNE 30, 2016, THERE WERE 785 PARTICIPANTS INVOLVED IN THESE SKI TRIPS.
4b	(Code: ) (Expenses \$ 305,343 • including grants of \$ 10,000 • ) (Revenue \$ 7,774 • )
	YES ACADEMY - THE YES ACADEMY PROVIDES YEAR-ROUND OPPORTUNITIES FOR
	YOUTH TO LEARN THE CRITICAL AND LEADERSHIP SKILLS NEEDED TO BE
	SUCCESSFUL IN COLLEGE, WORK, AND LIFE. IN FISCAL YEAR ENDED JUNE 30,
	2016, 266 PARTICIPANTS WERE INVOLVED WITH THE ACADEMY.
4c	
	OUTDOOR ADVENTURE - WEEL LONG "SESSIONS" AND "INTENSIVE" PROGRAMS
	CHALLENGE YOUTH WITH NEW OUTDOOR RECREATIONAL PROGRAMS. ONE-DAY BIKING,
	HIKING, ROCK-CLIMBING, KAYAKING, AND PADDLE-BOARDING TRIPS TAKE URBAN
	YOUTH TO STATE PARKS, RIVERS, AND BAYS IN AND AROUND BOSTON. OVERNIGHT
	CAMPING TRIPS TAKE PLACE AT SWANN LODGE IN WESTERN MASSACHUSETTS, MADE
	AVAILABLE TO THE ORGANIZATION BY THE MASSACHUSETTS DEPARTMENT OF
	CONSERVATION AND RECREATION. IN FISCAL YEAR ENDED JUNE 30, 2016, 678
	PARTICIPANTS WERE INVOLVED IN OUTDOOR ADVENTURE TRIPS.
4d	Other program services (Describe in Schedule O.)
	(Expenses \$ including grants of \$ ) (Revenue \$ )
4e	Total program service expenses \( \) 1,009,809.
	Form <b>990</b> (2015)

### Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If</i> "Yes," <i>complete Schedule D, Part V</i>	10	х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		Х
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
f	,			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		X
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a	Х	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			\ <sub>37</sub>
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000	441.		x
45	or more? If "Yes," complete Schedule F, Parts I and IV	14b		
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any	45		x
16	foreign organization? If "Yes," complete Schedule F, Parts II and IV  Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to	15		<del>  ^</del> `
16	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,	10		<del></del>
.,	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17	х	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines	_ · · ·		
.0	1c and 8a? If "Yes," complete Schedule G, Part II	18	х	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"		<u> </u>	
	complete Schedule G, Part III	19		x
	p			

Form **990** (2015)

### Part IV Checklist of Required Schedules (continued)

			Yes	No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		Х
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		X
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	X	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23		Х
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No", go to line 25a	24a		х
h	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		<del> </del> -
	Did the organization minest any proceeds of tax-exempt bonds beyond a temporary period exception:  Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease	240		
C		240		
	any tax-exempt bonds?	24c		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		-
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit	0-		x
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			177
	Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			
	complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	X	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?// "Yes," complete			
	Schedule N, Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
-	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		Х
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
٠.		34		х
352	Part V, line 1  Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity	000		<del> </del> -
J	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
26	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	330		
36		26		x
27	If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			X
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		<u> </u>
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?		v	
	Note. All Form 990 filers are required to complete Schedule O	38	Х	

Form **990** (2015)

Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response or note to any line in this Part V	<u></u>				
			Yes	No		
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable					
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable					
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming					
	(gambling) winnings to prize winners?	1c	X			
<b>2</b> a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,					
	filed for the calendar year ending with or within the year covered by this return 2a 26					
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х			
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)					
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X		
b	If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule O	3b				
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a						
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		_X_		
b	If "Yes," enter the name of the foreign country: ►					
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).					
5а	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X		
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X		
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5с				
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit					
	any contributions that were not tax deductible as charitable contributions?	6a		X		
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts					
	were not tax deductible?	6b				
7	Organizations that may receive deductible contributions under section 170(c).					
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	X			
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Х			
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required					
	to file Form 8282?	7с		X		
	If "Yes," indicate the number of Forms 8282 filed during the year					
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		X		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		X		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g				
	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h				
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the	_				
	sponsoring organization have excess business holdings at any time during the year?	8				
9	Sponsoring organizations maintaining donor advised funds.					
	Did the sponsoring organization make any taxable distributions under section 4966?	9a				
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b				
	Section 501(c)(7) organizations. Enter:					
	Initiation fees and capital contributions included on Part VIII, line 12 10a					
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities					
	Section 501(c)(12) organizations. Enter:  Gross income from members or shareholders					
D	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)					
120	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	120				
		12a				
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year					
	Is the organization licensed to issue qualified health plans in more than one state?	13a				
а	Note. See the instructions for additional information the organization must report on Schedule O.	iJa				
h	Enter the amount of reserves the organization is required to maintain by the states in which the					
	organization is licensed to issue qualified health plans 13b					
c	Enter the amount of reserves on hand 13c					
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		X		
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b				
			990	(2015)		

532005 12-16-15 Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response or note to any line in this Part VI			X			
Sec	tion A. Governing Body and Management						
			Yes	No			
1a	Enter the number of voting members of the governing body at the end of the tax year						
	If there are material differences in voting rights among members of the governing body, or if the governing						
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.						
b	Enter the number of voting members included in line 1a, above, who are independent 1b 14						
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other						
	officer, director, trustee, or key employee?	2	X				
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision						
	of officers, directors, or trustees, or key employees to a management company or other person?	3		Х			
4	4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?						
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		Х			
6	Did the organization have members or stockholders?	6		Х			
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or						
	more members of the governing body?	7a		Х			
b							
	persons other than the governing body?	7b		Х			
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:						
а	The governing body?	8a	X				
b	Each committee with authority to act on behalf of the governing body?	8b		Х			
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the						
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		Х			
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)						
			Yes	No			
10a	Did the organization have local chapters, branches, or affiliates?	10a		X			
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,						
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b					
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х				
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.						
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Х				
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х				
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe						
	in Schedule O how this was done	12c	Х				
13	Did the organization have a written whistleblower policy?	13	X				
14	Did the organization have a written document retention and destruction policy?	14	Х				
15	Did the process for determining compensation of the following persons include a review and approval by independent						
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?						
а	The organization's CEO, Executive Director, or top management official	15a		X			
b	Other officers or key employees of the organization	15b		Х			
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).						
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a						
	taxable entity during the year?	16a		X			
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation						
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's						
	exempt status with respect to such arrangements?	16b					
Sec	tion C. Disclosure						
17	List the states with which a copy of this Form 990 is required to be filed ►MA						
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) and 990-T (Section 501(c)(3)s only) are considered as a section of the sec	availab	le				
	for public inspection. Indicate how you made these available. Check all that apply.						
	X Own website Another's website X Upon request Other (explain in Schedule O)						
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and	d finan	cial				
	statements available to the public during the tax year.						
20	State the name, address, and telephone number of the person who possesses the organization's books and records:						
	BRYAN VAN DORPE - 617-267-5877						
	412 MASSACHUSETTS AVENUE, BOSTON, MA 02118						

Form **990** (2015)

63651\_\_\_1

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A)	(B)	D Miles					(E)	(F)		
Name and Title	Average		(do not check more than one box, unless person is both an officer and a director/trustee)		Reportable compensation	Reportable compensation	Estimated amount of			
	hours per week	offi			from	from related	other			
	(list any	· director						the	organizations	compensation
	hours for related	or di	ee			sated		organization (W-2/1099-MISC)	(W-2/1099-MISC)	from the organization
	organizations	Individual trustee or	Institutional trustee		yee	Highest compensated employee		(***-2/1099-141130)		and related
	below	idual	ution	Je	Key employee	est co oyee	ler.			organizations
	line)	Indiv	Instit	Officer	Key e	High empl	Former			
(1) RICHARD WARD	0.50									
DIRECTOR		Х						0.	0.	0
(2) PHILLIP GROSS	1.00	۱							•	
V.P./DIRECTOR	2 00	Х		Х				0.	0.	0
(3) BETSY STRICKLAND	3.00	۱.,		77					_	_
PRESIDENT/DIRECTOR	0.50	Х		Х				0.	0.	0
(4) KEVIN HICKS	0.50	Į.,							0	_
DIRECTOR PROVING	0.50	Х						0.	0.	0
(5) ARNESSE BROWN DIRECTOR	0.50	x						0.	0.	0
(6) CANDACE BURNS JOHNSON	0.50	^						0.	0.	
DIRECTOR	0.50	x						0.	0.	0
(7) MARCUS EVANS	1.00							0.		
CLERK/DIRECTOR		X		х				0.	0.	0
(8) MICHAEL PREINER	0.50									
DIRECTOR		Х						0.	0.	0
(9) GEOFFREY SOPER	2.00									
V.P./DIRECTOR		Х		Х				0.	0.	0
(10) YUJI KOGA	0.50									
DIRECTOR		Х						0.	0.	0
(11) MARK MCKENNA	0.50								_	
DIRECTOR	0.50	Х						0.	0.	0
(12) WENDI MCKENNA	0.50	١							_	_
DIRECTOR	0.50	Х						0.	0.	0
(13) DEREK FOWLER	0.50	<b>₩</b>							_	_
DIRECTOR	0.50	Х						0.	0.	0
(14) HASSAN SMITH DIRECTOR	0.50	x						0.	0.	0
(15) BRYAN VAN DORPE	55.00	^						0.	0.	
EXECUTIVE DIRECTOR	33.00	1		х				103,144.	0.	17,159
		$\vdash$						100,111.	0.	11,100
		1								
		1								

Form **990** (2015)

rai	Section A. Officers, Directors, Trus	stees, Key Em	ploy	<u>/ees</u>	<u>, and</u>	a Hi	ıgne	st C	ompensated Employe	es (continuea)			
	(A) Name and title	(B) Average hours per week	I (do not check more than one					h an	(D) Reportable compensation	(E) Reportable compensation	( <b>F</b> ) Estimated amount of other		
		(list any hours for related organizations	tee or director	Institutional trustee			Highest compensated employee		from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	or	otner npensa from th ganiza nd rela	ation ne tion
		below line)	ndividua	nstitution	Officer	Key employee	lighest c m ployee	ormer			org	ganizat	ions
				_			1 0						
			$\vdash$		$\vdash$								
			-										
					$\Box$						+		
			<u> </u>	_	$\square$		_						
			-										
					$\Box$						-		
			_	_	$\square$								
			-										
	Sub-total				Ш			<u> </u>	103,144.	0	+ 1	L7,1	59.
	Total from continuation sheets to Part V							<b>\</b>	0.	0	•		0.
d	Total (add lines 1b and 1c)							<u> </u>	103,144.	0	. 1	L7,1	.59 <b>.</b>
2	Total number of individuals (including but numbers of individuals (including but numbers of individuals).	not limited to th	ose	liste	ed ab	bove	e) wl	no re	eceived more than \$100	0,000 of reportable			1
	compensation from the organization											Yes	No
3	Did the organization list any <b>former</b> officer,				-	-	-		•				X
4	line 1a? If "Yes," complete Schedule J for s For any individual listed on line 1a, is the su								her compensation from		3		<u> </u>
	and related organizations greater than \$15										4		Х
5	Did any person listed on line 1a receive or a rendered to the organization? If "Yes," com	-				-		elat	ed organization or indiv	idual for services	. 5		X
Sec	etion B. Independent Contractors	ipiete corredar		0/ 30	3011	perc	3011						
1	Complete this table for your five highest co										nsation	from	
	the organization. Report compensation for (A)	the calendar y	ear	enai	ng w	vitri	or w	itnir	the organization's tax	year.		(C)	
	Name and business	address	NC	INC	Ξ				Description of s	ervices	Comp	ensatio	on
					—			+		+			
				<u>.</u>									
2	Total number of independent contractors (i \$100,000 of compensation from the organi		iot III	mite	u t0	ino (	se II 0	sted	above) who received h	iore trian			
53200 12-16											Form	990	(2015)
12-16	-15												

INC

Form 990 (2015) YOUTH EI
Part VIII Statement of Revenue

		Check if Schedule O conta	ains a response	or note to any lir	ne in this Part VIII			
			·	·	<b>(A)</b> Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	Revenue excluded from tax under sections 512 - 514
nts nts	1 a	Federated campaigns	1a					
irar		Membership dues						
S, G		Fundraising events		643,250.				
ar /		Related organizations						
inil		Government grants (contributi						
rion		All other contributions, gifts, grant	· -					
t pd		similar amounts not included abov		869,866.				
d d	g	Noncash contributions included in lines		58,904.				
Contributions, Gifts, Grants and Other Similar Amounts	h	Total. Add lines 1a-1f			1,513,116.			
				Business Code				
စ္ပ	2 a	PARTICIPANT FEE	S	900099	99,273.	99,273.		
۵	b							
Su	С							
eve	d		_					
Program Service Revenue	е							
ة ا	f	All other program service reve	nue					
	g	Total. Add lines 2a-2f		<b>&gt;</b>	99,273.			
	3	Investment income (including	dividends, inter	est, and				
		other similar amounts)			2,280.			2,280.
	4	Income from investment of tax	k-exempt bond p	proceeds				
	5	Royalties	<u></u>	<u>,</u>				
			(i) Real	(ii) Personal				
	6 a	Gross rents	34,800.					
	b	Less: rental expenses	3,313.					
	С	Rental income or (loss)	31,487.					
	d	Net rental income or (loss)		<u>,</u>	31,487.			31,487.
	7 a	Gross amount from sales of	(i) Securities	(ii) Other				
		assets other than inventory	15,798.	5,525.				
	b	Less: cost or other basis						
		and sales expenses	15,525.	0.				
	С	Gain or (loss)	273.	5,525.				
	d	Net gain or (loss)		····· •	5,798.			5,798.
anne	8 a	Gross income from fundraising including \$ 643,2	g events (not 50 • of					
Other Rever		contributions reported on line						
P.		Part IV, line 18		63,005.				
Ě∣		Less: direct expenses		165,899.				
١	С	Net income or (loss) from fund	Iraising events	<u></u>	-102,894.			-102,894.
	9 a	Gross income from gaming ac						
		Part IV, line 19	a					
	b	Less: direct expenses	b					
	С	Net income or (loss) from gam	ing activities	<u></u>				
	10 a	Gross sales of inventory, less		1				
		and allowances						
	b	Less: cost of goods sold	b					
ļ	С	Net income or (loss) from sales						
ļ		Miscellaneous Revenu	e	Business Code				
	11 a							
	b							
	С							
		All other revenue						
		Total. Add lines 11a-11d			1,549,060.	99,273.	0	-63 220
	12	Total revenue. See instructions.			µ,343,000•	22,4/3•	U	63,329.

### Part IX | Statement of Functional Expenses

	Chack if Schodula O contains a respons	so or note to any line in	thic Part IV		
Do	Check if Schedule O contains a respons not include amounts reported on lines 6b,	(A)	(B)	(C)	(D)
	8b, 9b, and 10b of Part VIII.	Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to domestic organizations		•	g i	
	and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic				
	individuals. See Part IV, line 22	10,000.	10,000.		
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,	110 624	01 200	11 242	26 904
_	trustees, and key employees	119,634.	81,398.	11,342.	26,894.
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
7	persons described in section 4958(c)(3)(B)	551,556.	375,266.	52,306.	123,984.
7	Other salaries and wages	331,330.	373,200.	32,300.	123,304.
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	16,579.	15,188.	477.	914
9	Other employee benefits	52,219.	47,508.	1,593.	914. 3,118.
10	Payroll taxes	54,986.	47,655.	2,342.	4,989.
11	Fees for services (non-employees):	32,3001	27,70001	2,0120	
''					
b					
c		13,900.		13,900.	
d		.,		, , , , ,	
e	D ( ' 1( 1 ' ' ' O D ' N ' ' 47	55,767.			55,767.
f	Investment management fees				·
g					
Ū	column (A) amount, list line 11g expenses on Sch O.)	58,612.	7,356.	41,362.	9,894. 36.
12	Advertising and promotion	411.	349.	26.	
13	Office expenses	41,200.	35,057.	2,627.	3,516.
14	Information technology				
15	Royalties				
16	Occupancy	40,236.	34,239.	2,564.	3,433.
17	Travel	83,751.	83,221.	505.	25.
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	5,253.	4,470.	335.	448.
20	Interest				
21	Payments to affiliates	60 001	FO 416	4 104	C 201
22	Depreciation, depletion, and amortization	69,901.	59,416.	4,194.	6,291.
23	Insurance	30,852.	27,767.	1,543.	1,542.
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line				
	24e amount exceeds 10% of line 25, column (A)				
	amount, list line 24e expenses on Schedule 0.) LIFT TICKETS, LODGING, P	149,392.	140,857.	8,535.	
a	VOLUNTEER SUPPORT	26,515.	26,515.	0,333.	
b	MATERIALS AND SUPPLIES	20,894.	12,464.	2,241.	6,189.
c d	RENTAL SHOP EXPENSES	1,083.	1,083.	2,271.	0,109.
	All other expenses	1,005	1,003.		
е 25	Total functional expenses. Add lines 1 through 24e	1,402,741.	1,009,809.	145,892.	247,040.
<u>23                                    </u>	Joint costs. Complete this line only if the organization	_,,	_, ,		
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				

### Part X | Balance Sheet Check if Schedule O contains a response or note to any line in this Part X (A) (B) Beginning of year End of year 127,841. 59,533. Cash - non-interest-bearing 1 322,770. 708,542. 2 Savings and temporary cash investments 74,702. 243,454. 3 Pledges and grants receivable, net 4 4 Accounts receivable, net **5** Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L 5 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instr). Complete Part II of Sch L Assets 6 Notes and loans receivable, net 7 30,704. 25,875. 8 Inventories for sale or use 4,492. 8,533. Prepaid expenses and deferred charges **10a** Land, buildings, and equipment: cost or other 1,279,997. basis. Complete Part VI of Schedule D \_\_\_\_\_ 10a 915,013. 336,033. 364,984. b Less: accumulated depreciation 10b 10c 13,026. Investments - publicly traded securities 11 11 Investments - other securities. See Part IV, line 11 12 13 Investments - program-related. See Part IV, line 11 13 9,176. <u>434.</u> 14 14 Intangible assets 15 Other assets. See Part IV, line 11 15 1,087,496. 1,242,603. 16 Total assets. Add lines 1 through 15 (must equal line 34) ... 16 47,392. 17 36,543. 17 Accounts payable and accrued expenses 18 18 Grants payable 15,070. 6,631. 19 19 Deferred revenue Tax-exempt bond liabilities 20 20 21 21 Escrow or custodial account liability. Complete Part IV of Schedule D Loans and other payables to current and former officers, directors, trustees, \_iabilities key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 406,000. 406,000. Secured mortgages and notes payable to unrelated third parties 23 24 Unsecured notes and loans payable to unrelated third parties 24 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of 2,600. 30,676. Schedule D 471,062. 479,850. 26 Total liabilities. Add lines 17 through 25 Organizations that follow SFAS 117 (ASC 958), check here X and complete lines 27 through 29, and lines 33 and 34. **Net Assets or Fund Balances** 690,965. 71,788. 443,273. 27 Unrestricted net assets 27 173,161. Temporarily restricted net assets 28 29 Permanently restricted net assets 29 Organizations that do not follow SFAS 117 (ASC 958), check here ▶ and complete lines 30 through 34.

1,242,603. Form **990** (2015)

762,753.

30 31

32

33

616,434.

1,087,496.

32

33

Capital stock or trust principal, or current funds

Paid-in or capital surplus, or land, building, or equipment fund

Retained earnings, endowment, accumulated income, or other funds

Total net assets or fund balances .....

Total liabilities and net assets/fund balances\_\_\_\_\_\_

Pa	rt XI Reconciliation of Net Assets						
	Check if Schedule O contains a response or note to any line in this Part XI						
			_				
1	Total revenue (must equal Part VIII, column (A), line 12)	1				60.	
2	Total expenses (must equal Part IX, column (A), line 25)	2	1,			41.	
3	Revenue less expenses. Subtract line 2 from line 1	3				19.	
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		61	6, <u>4</u>	34.	
5	Net unrealized gains (losses) on investments	5					
6	Donated services and use of facilities	6					
7	Investment expenses	7					
8	Prior period adjustments	8					
9	Other changes in net assets or fund balances (explain in Schedule O)	9		C			
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,						
	column (B))	10		76	2,7	53.	
Pa	rt XII Financial Statements and Reporting						
	Check if Schedule O contains a response or note to any line in this Part XII					X	
			_		Yes	No	
1	Accounting method used to prepare the Form 990: Cash X Accrual Other						
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	Ο.					
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		L	2a		X	
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	d on a					
	separate basis, consolidated basis, or both:						
	Separate basis Consolidated basis Both consolidated and separate basis						
b	Were the organization's financial statements audited by an independent accountant?		L	2b	Х		
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat	e basis	3,				
	consolidated basis, or both:						
	X Separate basis Consolidated basis Both consolidated and separate basis						
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audit	í,				
	review, or compilation of its financial statements and selection of an independent accountant?		L	2c	X		
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch	edule (	J.				
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si	ngle Au	ıdit				
	Act and OMB Circular A-133?			За		X	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	ired au	ıdit				
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits			3b			

Form **990** (2015)

## **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

▶ Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

YOUTH ENRICHMENT SERVICES TNC **Employer identification number** 04 - 2509466

Pa	t I Organizations Maintaining Donor Advised	•	or Acco	unts.Complete if the
	organization answered "Yes" on Form 990, Part IV, line 6	6.		·
		(a) Donor advised funds	<b>(b)</b> Fur	nds and other accounts
1	Total number at end of year			
2	Aggregate value of contributions to (during year)			
3	Aggregate value of grants from (during year)			
4	Aggregate value at end of year			
5	Did the organization inform all donors and donor advisors in wri	iting that the assets held in donor advis	sed funds	
	are the organization's property, subject to the organization's ex	-		Yes No
6	Did the organization inform all grantees, donors, and donor adv			
	for charitable purposes and not for the benefit of the donor or c			
			-	Yes No
Pa				
1	Purpose(s) of conservation easements held by the organization	(check all that apply).		
	Preservation of land for public use (e.g., recreation or edu	ucation) Preservation of a hist	orically impo	rtant land area
	Protection of natural habitat	Preservation of a cert		
	Preservation of open space			
2	Complete lines 2a through 2d if the organization held a qualified	d conservation contribution in the form	of a conserv	ation easement on the last
	day of the tax year.			Held at the End of the Tax Year
а	Total number of conservation easements		2a	
b				
С	Number of conservation easements on a certified historic struc	ture included in (a)	2c	
d	Number of conservation easements included in (c) acquired aft	er 8/17/06, and not on a historic struct	ure	
	listed in the National Register		2d	
3	Number of conservation easements modified, transferred, relea			n during the tax
	year ▶			
4	Number of states where property subject to conservation ease	ment is located		
5	Does the organization have a written policy regarding the period	dic monitoring, inspection, handling of		
	violations, and enforcement of the conservation easements it h	olds?		Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting, ha	andling of violations, and enforcing con	servation eas	sements during the year
	<b>&gt;</b>			
7	Amount of expenses incurred in monitoring, inspecting, handling	ng of violations, and enforcing conserva	tion easeme	nts during the year
	<b>▶</b> \$			
8	Does each conservation easement reported on line 2(d) above	satisfy the requirements of section 170	(h)(4)(B)(i)	
	and section 170(h)(4)(B)(ii)?			Yes
9	In Part XIII, describe how the organization reports conservation	easements in its revenue and expense	e statement,	and balance sheet, and
	include, if applicable, the text of the footnote to the organization	n's financial statements that describes	the organiza	tion's accounting for
_	conservation easements.			
Pa	t III Organizations Maintaining Collections of A	-	ther Simi	ar Assets.
	Complete if the organization answered "Yes" on Form 99			
1a	If the organization elected, as permitted under SFAS 116 (ASC			
	historical treasures, or other similar assets held for public exhib	,	ince of public	service, provide, in Part XIII,
	the text of the footnote to its financial statements that describe			
b	If the organization elected, as permitted under SFAS 116 (ASC			
	treasures, or other similar assets held for public exhibition, educ	cation, or research in furtherance of pu	blic service,	provide the following amounts
	relating to these items:			_
	(i) Revenue included on Form 990, Part VIII, line 1			\$
_				\$
2	If the organization received or held works of art, historical treas		al gain, provid	ie
	the following amounts required to be reported under SFAS 116	· ·		•
a	Revenue included on Form 990, Part VIII, line 1			\$
b	Assets included in Form 990, Part X			\$

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2015

Sche	dule D (Form 990) 2015 YOUTH EI	NRICHMENT :	SERVICES,	INC		04-25	09466	Page <b>2</b>
	t III Organizations Maintaining C				Other \$			
3	Using the organization's acquisition, accession	on, and other record	s, check any of the	following that a	re a signi	ficant use of its	collection	items
	(check all that apply):							
а	Public exhibition	d	Loan or exc	hange programs	5			
b	Scholarly research	е	Other					
С	Preservation for future generations							
4	Provide a description of the organization's co	ollections and explain	n how they further t	he organization'	s exemp	t purpose in Par	t XIII.	
5	During the year, did the organization solicit or	r receive donations o	of art, historical trea	sures, or other s	similar as	sets		
	to be sold to raise funds rather than to be ma	aintained as part of t	he organization's co	ollection?			Yes	☐ No
Par	t IV Escrow and Custodial Arrang	<b>gements.</b> Comple	ete if the organization	n answered "Ye	s" on Fo	rm 990, Part IV,	line 9, or	
	reported an amount on Form 990, Par	t X, line 21.						
1a	Is the organization an agent, trustee, custodi	an or other intermed	liary for contribution	ns or other asset	ts not inc	luded	_	
	on Form 990, Part X?						Yes	☐ No
b	If "Yes," explain the arrangement in Part XIII	and complete the fol	llowing table:					
							Amount	
С	Beginning balance					1c		
	Additions during the year					1d		
	Distributions during the year					1e		
f	Ending balance					1f		
2a	Did the organization include an amount on Fo					·	Yes	No No
b	If "Yes," explain the arrangement in Part XIII.							
Par	t V Endowment Funds. Complete if	f the organization an	swered "Yes" on Fo	orm 990, Part IV,	, line 10.			
		(a) Current year	(b) Prior year	(c) Two years b	ack (d)	Three years back	(e) Four y	ears back
1a	Beginning of year balance	198,161.	275,000.	580,9	908.	69,814.		98,555.
b	Contributions	338,581.	349,383.	40,0	000.	932,020.	2	28,970.
С	Net investment earnings, gains, and losses							7.
d	Grants or scholarships							
е	Other expenditures for facilities							
	and programs	414,954.	426,222.	345,9	908.	420,926.	2	257,718.
f	Administrative expenses							
	End of year balance	121,788.	198,161.	275,0	000.	580,908.		69,814.
2	Provide the estimated percentage of the curr	ent year end balanc	e (line 1g, column (a	a)) held as:				
а	Board designated or quasi-endowment	41.05	%					
b	Permanent endowment ► .00	%	_					
С	Temporarily restricted endowment ▶ 58	<del>8.9</del> 5 %						
	The percentages on lines 2a, 2b, and 2c show	uld equal 100%.						
3a	Are there endowment funds not in the posse	ssion of the organiza	ation that are held a	nd administered	d for the	organization		
	by:						Y	'es No
	(i) unrelated organizations						3a(i)	X
	(ii) related organizations							X
b	If "Yes" on line 3a(ii), are the related organiza	tions listed as requir	ed on Schedule R?				3b	
4	Describe in Part XIII the intended uses of the							
Par	t VI Land, Buildings, and Equipm	ent.						
	Complete if the organization answered	d "Yes" on Form 990	), Part IV, line 11a. S	See Form 990, P	art X, line	e 10.		
	Description of property	(a) Cost or of	ther (b) Cost	or other	(c) Accu	mulated	(d) Book	value
		basis (investm	nent) basis	(other)	depred	ciation		
1a	Land			2,700.				,700.
	Buildings		76	7,657.	58	5,637.	182	,020.
	Leasehold improvements							
	Equipment		46	9,517.	32	6,866.	142	,651.
	Other		3	0,123.		2,510.	27	,613.
Total	. Add lines 1a through 1e. (Column (d) must ed	qual Form 990, Part	X, column (B), line 1	10c.)			364	,984.

Schedule D (Form 990) 2015

Schedule D (Form 990) 2015 YOUTH ENRIC	HMENT SERV	ICES, INC	04-	-2509466 <sub>Page</sub>
Part VII Investments - Other Securities.				
Complete if the organization answered "Yes"  (a) Description of security or category (including name of security)	on Form 990, Part IV <b>(b)</b> Book value		Part X, line 12. aluation: Cost or end-	of year market value
	(b) Book value	(C) Method of V	aluation. Cost of end-	Or-year market value
(1) Financial derivatives				
(2) Other				
(3) Other				
(B)				
(C)				
(D)				
(E)				
(F)				
(G)				
(H)				
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)				
Part VIII Investments - Program Related.				
Complete if the organization answered "Yes"	on Form 990, Part IV			
(a) Description of investment	(b) Book value	(c) Method of v	aluation: Cost or end-	of-year market value
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶ Part IX Other Assets.				
	are Faure 000. David IV	/ lime 11 d Can Farms 000	Doub V. line 45	
Complete if the organization answered "Yes"	Description	, line 11d. See Form 990,	Part X, line 15.	(b) Book value
	Description			(b) DOOK value
(1)				
(2)				
(3) (4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Column (b) must equal Form 990, Part X, col. (B) lin	e 15.)			
Part X Other Liabilities.	,			
Complete if the organization answered "Yes"	on Form 990, Part IV	, line 11e or 11f. See Forn	n 990, Part X, line 25.	
1. (a) Description of liability		(b) Book value		
(1) Federal income taxes				
(2) SECURITY DEPOSIT		2,600.		
(3) CAPITAL LEASE OBLIGATION		28,076.		
(4)				
(5)				

(6) (7) (8) 30,676. Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ightharpoons

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2015

Schedule D (Form 990) 2015 YOUTH ENRIC								2509466 Pa	ge <b>4</b>
Part XI Reconciliation of Revenue per Au	dited I	Finan	cial Stat	temen	ts With	Revenue per F	Returi	ո.	•
Complete if the organization answered "Yes"	on Forn	n 990,	Part IV, line	e 12a.					
1 Total revenue, gains, and other support per audited							1	1,851,30	<u>)2.</u>
2 Amounts included on line 1 but not on Form 990, Pa					- 1				
a Net unrealized gains (losses) on investments					2a	266,959.	-		
<b>b</b> Donated services and use of facilities					2b	200,333.	4		
c Recoveries of prior year grants					2c 2d	40,808.			
d Other (Describe in Part XIII.)  e Add lines 2a through 2d							2e	307,76	57.
e Add lines 2a through 2d  3 Subtract line 2e from line 1							3	1,543,53	
4 Amounts included on Form 990, Part VIII, line 12, bu									
a Investment expenses not included on Form 990, Pa					4a				
<b>b</b> Other (Describe in Part XIII.)					4b	5,525.			
c Add lines 4a and 4b							4c	5,52	25.
5 Total revenue. Add lines 3 and 4c. (This must equal	orm 99	0, Pan	t I, line 12.)				5	1,549,06	50.
Part XII Reconciliation of Expenses per Au	dited	Fina	ncial Sta	ateme	nts Wit	h Expenses per	Retu	ırn.	
Complete if the organization answered "Yes"									
1 Total expenses and losses per audited financial stat	ements						1	1,700,50	<u> </u>
2 Amounts included on line 1 but not on Form 990, Pa				1		066 050			
a Donated services and use of facilities					2a	266,959.	4		
<b>b</b> Prior year adjustments					2b		_		
c Other losses					2c	40 000			
d Other (Describe in Part XIII.)					2d	40,808.		307,76	57
e Add lines 2a through 2d							2e 3	1,392,74	11
<ul><li>3 Subtract line 2e from line 1</li><li>4 Amounts included on Form 990, Part IX, line 25, but</li></ul>							3	1,392,19	<u> </u>
<ul><li>4 Amounts included on Form 990, Part IX, line 25, but</li><li>a Investment expenses not included on Form 990, Pa</li></ul>					4a				
b Other (Describe in Part XIII.)					4b	10,000.			
c Add lines 4a and 4b							4c	10,00	00.
5 Total expenses. Add lines 3 and 4c. (This must equa							5	1,402,74	
Part XIII Supplemental Information.				,					
Provide the descriptions required for Part II, lines 3, 5, and	9; Part	III, line	es 1a and 4	; Part I\	/, lines 1b	and 2b; Part V, line	4; Part	X, line 2; Part XI,	
lines 2d and 4b; and Part XII, lines 2d and 4b. Also comple	te this p	part to	provide an	y additi	onal infor	mation.			
_									
PART V, LINE 4:									
DOIDD DEGENERAL NEW 1665MG 1			20 04	016	0		~==		
BOARD DESIGNATED NET ASSETS A	T JU	INE	30, 20	016	OF \$5	0,000 WAS	SET	ASIDE BY	
MILE DOVED OF DIDEOMODO FOR IN	ם ער עם	i Amp	о пмп		OTEG				
THE BOARD OF DIRECTORS FOR UN	EXPE	CTE	D EME	RGEN	CIES.	•			
TEMPORARILY RESTRICTED NET AS	SETS	; AT	TUNE	30	2016	CONSTSTEE	OF	•	
TIME ORDINICIES NOT AND	опто	, 111	OONL	30,	2010	CONDIDIE	, 01	•	
TIME RESTRICTIONS	Ś	33	,333						
	<u> </u>		7000						
SCHOLARSHIPS	\$	5	,000						
			,						
INFORMATION TECHNOLOGY UPGRAD	E \$	4	,822						
INTERNSHIP-SUMMER	\$	14	,899						
PROGRAM-TRACK AND FIELD	\$	10	,000						
PROGRAM-WINTER	\$	3	,028						
DIDOUAGE OF GUITNG TOURNEY		,	706						
PURCHASE OF SKIING EQUIPMENT 532054 09-21-15	\$	•	706				<u> </u>		<u> </u>
00.21.15							Sche	dule D (Form 990)	2015

Schedule D (Form 990) 2015

### **SCHEDULE G**

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

► Information about Schedule G (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

YOUTH ENRICHMENT SERVICES, INC

Employer identification number 0.4 – 2.5.0.94.6.6

100111 1	THE CITEDIA DELLA CER	, -	-10		01 2303	
Part I Fundraising Activities required to complete this part	• Complete if the organization answert.	ered "Y	es" or	n Form 990, Part IV,	line 17. Form 990-EZ	filers are not
<ul> <li>Indicate whether the organization raise</li> <li>a X Mail solicitations</li> <li>b X Internet and email solicitations</li> <li>c Phone solicitations</li> <li>d X In-person solicitations</li> <li>2 a Did the organization have a written of key employees listed in Form 990, F</li> <li>b If "Yes," list the ten highest paid indicompensated at least \$5,000 by the</li> </ul>	e X Solicitat f Solicitat g X Special  or oral agreement with any individual Part VII) or entity in connection with p dividuals or entities (fundraisers) purs	tion of tion of fundra (includerofess	non-g gover lising o ding o ional f	overnment grants nment grants events fficers, directors, true undraising services?	stees or X Yes	
(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) fundr have co or con contribu	Did aiser ustody trol of utions?	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
WENDY JACOBS - 220 COMMERCIAL		Yes	No			
ST #3, BOSTON, MA 02109	FUNDRAISING CONSULTANT		Х	0.	43,802.	-43,802.
JULIA BETHMANN - 18 HANSOM DRIVE, MERRIMAC, MA 01860	GRANT WRITING		х	0.	8,965.	-8,965.
Fotal           3 List all states in which the organization	on in registered at licensed to reliait		<b>▶</b>	or has been notifie	52,767.	-52,767.
or licensing.	or is registered of licerised to solicity		utions	o or rias been notined	u it is exempt from re	egistration

532081 09-14-15 Schedule G (Form 990 or 990-EZ) 2015

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule G (Form 990 or 990-EZ) 2015 YOUTH ENRICHMENT SERVICES, INC 04-2509466 Page 2 Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000. (a) Event #1 **(b)** Event #2 (c) Other events (d) Total events FUNDRAISING NONE (add col. (a) through GALA col. (c)) (event type) (total number) (event type) Revenue 706,255 1 Gross receipts 706,255. 643,250 643,250. 2 Less: Contributions 63,005 63,005. Gross income (line 1 minus line 2) 4 Cash prizes 53,805. 53,805. 5 Noncash prizes Direct Expenses 6 Rent/facility costs 74,599. 74,599. 7 Food and beverages 8 Entertainment 37,495. 37,495. Other direct expenses 165,899. **10** Direct expense summary. Add lines 4 through 9 in column (d) -102,894. 11 Net income summary. Subtract line 10 from line 3, column (d) Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a. (b) Pull tabs/instant (d) Total gaming (add (a) Bingo (c) Other gaming Revenue bingo/progressive bingo col. (a) through col. (c)) Gross revenue ..... 2 Cash prizes Direct Expenses 3 Noncash prizes 4 Rent/facility costs **5** Other direct expenses Yes Yes % Yes 6 Volunteer labor No 7 Direct expense summary. Add lines 2 through 5 in column (d) 8 Net gaming income summary. Subtract line 7 from line 1, column (d) **9** Enter the state(s) in which the organization conducts gaming activities: a Is the organization licensed to conduct gaming activities in each of these states? **b** If "No," explain:

Schedule G (Form 990 or 990-EZ) 2015

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year?

**b** If "Yes," explain:

Schedule G (Form 990 or 990-EZ) 2015 YOUTH ENRICHMENT SERVICES, INC	<u>4-2509466 Page 3</u>
11 Does the organization conduct gaming activities with nonmembers?	Yes No
12 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed	•••••
to administer charitable gaming?	Yes No
13 Indicate the percentage of gaming activity conducted in:	103 110
	ه ا معا
a The organization's facility	
<b>b</b> An outside facility	
14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:	
Name ▶	
Address ▶ _	
15a Does the organization have a contract with a third party from whom the organization receives gaming revenue?	Yes No
b If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the amount	· ·
of gaming revenue retained by the third party   \$	
c If "Yes," enter name and address of the third party:	
Name ►	
Address >	
16 Gaming manager information:	
Name ▶	
Gaming manager compensation > \$	
Description of continue musting at N	
Description of services provided	
Director/officer Employee Independent contractor	
17 Mandatory distributions:	
a Is the organization required under state law to make charitable distributions from the gaming proceeds to	
retain the state gaming license?	Les les les No
b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in t	the
organization's own exempt activities during the tax year ▶ \$	
Part IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part IV	t III, lines 9, 9b, 10b, 15b,
15c, 16, and 17b, as applicable. Also provide any additional information (see instructions).	
SCHEDULE G, PART I, LINE 2B, LIST OF TEN HIGHEST PAID FUNDRAL	SERS:
(I) NAME OF FUNDRAISER: WENDY JACOBS	
(-)	
(I) ADDRESS OF FUNDRAISER: 220 COMMERCIAL ST #3, BOSTON, MA	02109
(T) NAME OF FUNDDATCED. THE TA DEPUMANN	
(I) NAME OF FUNDRAISER: JULIA BETHMANN	
(I) ADDRESS OF FUNDRAISER: 18 HANSOM DRIVE, MERRIMAC, MA 018	60
PART I, LINE 2B, COLUMN (V):	

### SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

➤ Attach to Form 990.

▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open to Public Inspection

Name of	the organization YOUTH ENR	ICHMENT S	ERVICES, IN	1C				Employer identification number $04-2509466$
Part I	General Information on Grants a		•					
crit	es the organization maintain records eria used to award the grants or assi scribe in Part IV the organization's pro	stance?						
2 Des	Grants and Other Assistance to					anization answored "\	/os" on Form 900 Part	: IV line 21 for any
1 4	recipient that received more than	=				anization answered	res offrontingeo, Fan	. IV, III 16 2 1, 101 arry
1 (a)	Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
	er total number of section 501(c)(3) a er total number of other organization							<b>&gt;</b>

(a) Type of grant or assistance	<b>(b)</b> Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
CHOLARSHIP TOWARDS COLLEGE TUITION	6	10,000.	0.	N/A	N/A
Part IV Supplemental Information. Provide the information red	quired in Part I, lin	e 2, Part III, column	(b), and any other a	dditional information.	
PART I, LINE 2:					
SCHOLARSHIPS APPLICATIONS ARE RECE	EIVED, RE	VIEWED, AN	ID AWARDED	TO STUDENTS	
BY A COMMITTEE OF MEMBERS OF THE E	BOARD OF	DIRECTORS.	YES CONDU	CTS ITS DUE	
DILIGENCE OF THE AWARD RECIPIENTS	BY OBTAI	NING HIGH	SCHOOL TRA	NSCRIPTS AND	
ENSURING THAT AN ACCEPTABLE GPA IS	MAINTAI	NED THROUG	OUT THE TE	RM OF THE	
SCHOLARSHIP.					

### **SCHEDULE M** (Form 990)

**Noncash Contributions** 

OMB No. 1545-0047

Open To Public Inspection

Department of the Treasury Internal Revenue Service

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

YOUTH ENRICHMENT SERVICES,

► Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990.

INC

Name of the organization

**Employer identification number** 

04-2509466

Pai	rt I Types of Property						
		(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of de noncash contribu	-	nts
1	Art - Works of art						-
2	Art - Historical treasures						
3	Art - Fractional interests						-
4	Books and publications						-
5	Clothing and household goods						
6	Cars and other vehicles						,
7	Boats and planes						
8	Intellectual property						
9	Securities - Publicly traded	X	1	2,499.	MARKET TRAD	ING P	RICE
10	Securities - Closely held stock						
11	Securities - Partnership, LLC, or						
	trust interests						
12	Securities - Miscellaneous						
13	Qualified conservation contribution -						
	Historic structures						
14	Qualified conservation contribution - Other						
15	Real estate - Residential						
16	Real estate - Commercial						
17	Real estate - Other						
18	Collectibles						
19	Food inventory						
20	Drugs and medical supplies						
21	Taxidermy						
22	Historical artifacts						
23	Scientific specimens						
24	Archeological artifacts		2.4	F2 00F			
25	Other VARIOUS SMALL)	X	31		VALUED BY D		
26	Other $\blacktriangleright$ ( $\overline{\text{VARIOUS SKI E}}$ )	X	8	2,600.	SHOP MARKET	PRIC	<u> </u>
27	Other ()						
28	Other ( )						
29	Number of Forms 8283 received by the organiz		-				
	for which the organization completed Form 828	33, Part IV,	Donee Acknowled	gement <b>29</b>		- Iv	T
00-	Design the constraint of the constraint of the least			and the Dark I. Barra & Marrie	-l- 00 th -t it	Yes	No No
30a	During the year, did the organization receive by						
	must hold for at least three years from the date			•		20-	x
	exempt purposes for the entire holding period?					30a	+*
	If "Yes," describe the arrangement in Part II.  Does the organization have a gift acceptance p	olicy that =	oquires the review	of any non standard contrib	utions?	21	x
31						31	+*
s∠a	Does the organization hire or use third parties contributions?			•		32a	x
b	If "Yes," describe in Part II.		•••••				+
33	If the organization did not report an amount in	column (c) 1	for a type of prope	rtv for which column (a) is ch	necked.		
	describe in Part II.	(3)	, <sub>[-</sub>	,	,		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule M (Form 990) (2015)

Schedule M (Form 990) (2015)

532142 08-21-15

### **SCHEDULE 0** (Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

## Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

► Attach to Form 990 or 990-EZ.

Open to Public Inspection

OMB No. 1545-0047

Name of the organization

YOUTH ENRICHMENT SERVICES, INC **Employer identification number** 04-2509466

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: TO PROVIDE CHALLENGING RECREATION, OUTDOOR EDUCATION, A COLLEGE &

CAREER DEVELOPMENT PROGRAM AND SERVICE OPPORTUNITIES TO URBAN YOUTH.

FORM 990, PART VI, SECTION A, LINE 2:

MARK MCKENNA & WENDI MCKENNA - FAMILY RELATIONSHIP

FORM 990, PART VI, SECTION A, LINE 8B:

MINUTES ARE DOCUMENTED FOR THE EXECUTIVE COMMITTEE MEETINGS. HOWEVER, IS NO COMMITTEE THAT HAS THE AUTHORITY TO ACT ON BEHALF OF THE GOVERNING BODY.

FORM 990, PART VI, SECTION B, LINE 11:

THE 990 IS REVIEWED BY THE EXECUTIVE DIRECTOR & CHAIRMAN OF THE FINANCE COMITTEE PRIOR TO FILING.

FORM 990, PART VI, SECTION B, LINE 12C:

EACH EMPLOYEE OF THE ORGANIZATION IS REQUIRED TO DISCLOSE ANY OUTSIDE BUSINESS INTEREST OR ACTIVITY THEY ARE INVOLVED IN TO THE EXECUTIVE DIRECTOR; THE EXECUTIVE DIRECTOR IS REQUIRED TO PROVIDE THIS INFORMATION TO THE CHAIRMAN OF THE BOARD. DISCLOSURES ARE MADE IN WRITING SO ANY POTENTIAL CONFLICT OF INTEREST THAT MAY ARISE CAN BE INVESTIGATED.

FORM 990, PART VI, SECTION C, LINE 19:

ALL APPLICABLE DOCUMENTS ARE AVAILABLE FROM THE ORGANIZATION UPON REQUEST.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. 09-02-15

Schedule O (Form 990 or 990-EZ) (2015)

Office Use Only: Fiscal Year

# THE COMMONWEALTH OF MASSACHUSETTS OFFICE OF THE ATTORNEY GENERAL NON-PROFIT ORGANIZATIONS/PUBLIC CHARITIES DIVISION ONE ASHBURTON PLACE BOSTON, MASSACHUSETTS 02108

(617) 727-2200, ext. 2101 www.mass.gov/ago/charities

### Form PC

Report for the Fiscal Period: 07/01/15 to 06/30	/16		Check all items atta (if applicable)	ached			
Attorney General's Account #: 009926	_		Filing Fee or  X Electronic Payl Confirmation #	ment			
Federal ID #: 04-2509466			X Copy of IRS R				
Electronic Payment Confirmation #: 033022			X Audited Finance Statements/Re Amended Artic	eview			
When did the organization first engage in charitable work in Massachusetts?		01/01/1968	By-Laws  X Schedule A-1 X Schedule A-2	,IES/			
Has the organization applied for or been granted IRS tax exempt status?		X Yes No	Schedule RO Probate Accou	ınt			
If yes, date of application <b>OR</b> date of determination letter:		09/14/1973					
IRS Exemption under 501(c):		3					
If exempt under 501(c), are contributions to the organization tax deductible as charitable contributions?  X Yes No							
Organization Data							
Name: YOUTH ENRICHMENT SERVICES, I	NC						
Mailing Address: 412 MASSACHUSETTS AVENU	Е						
City: BOSTON	s	tate: MA	ZIP: 02118-3505				
Phone Number: (617)267-5877		Fax Number: (617)26	56-6168				
Email: INFO@YESKIDS.ORG		Website: WWW.YESK	IDS.ORG				
In the table below, please enter the appropriate codes from the Enter <b>up to 2</b> codes from Table 3 for your organization's main pu	ırpose(s)	ling tables found in the instru	uctions.				
Category	Code		Category	Code			
County (Table 1)	13	Organization Purpose Code	e 1	41			
Type of Organization (Table 2)	15	Organization Purpose Code	e 2	43			
Please check box if final return prior to dissolution:							
Form PC Rev. 11/2015		Office	Use Only: Payment Received				

2

All questions must be completed in their entirety whether or not similar questions are answered in an attached federal form. See instructions and definition section for guidance.

1. On what date was the organization created?	01/01/1968
---	------------

2. Where was the organization created? MASSACHUSETTS

3. What is the form of organization? (check one)

Corporation	X	Testamentary Trust	
Unincorporated Association		Inter Vivos Trust	
Other (please describe):			
Other (please describe).			

4. Was your organization related to any other organization(s) during the reporting year (see definition of "Related Organization")? If yes, please complete the Schedule RO on pages 13 and 14.

5. Enter your summary of financial data:

	Financial Data	Amounts
A.	Contributions, gifts, grants, and similar amounts received	1,513,116.
В.	Gross support and revenue	1,543,262.
C.	Program services and similar amounts paid out	1,009,809.
D.	Fundraising expenses	247,040.
E.	Management and general expenses	145,892.
F.	Payments to affiliates	0.
G.	Total expenses	1,402,741.
Н.	Net assets or fund balances at the end of the year	762,753.

6. List the total compensation you provided to your five highest paid employees:

	Name/Title	Hrs/ Week	Salary and Other Income	Benefit Plans	Other Compensation
	BRYAN VAN DORPE				
1.	EXECUTIVE DIRECTOR	55.00	103,144.	16,489.	0.
	JAMIE BURCH				
2.	DEVELOPMENT DIRECTOR	45.00	82,915.	3,584.	0.
	BERNADETTE PEEPLES				
3.	PROGRAM DIRECTOR	45.00	74,372.	2,975.	0.
	SHIONA DECARVALHO				
4.	YES ACADEMY DIRECTOR	45.00	47,554.	14,284.	0.
	PETER HAFFENREFFER				
5.	DIRECTOR OF FINANCE	28.00	43,983.	14,079.	0.

7.	Was any compensation provided to any of the individuals listed in question 6 above which was not quantified in your resp			
	provide explanation (attach separate sheet).	Yes	X N	0

Form PC 578002 01-27-16 Page 2 of 14 Rev. 11/2015

### YOUTH ENRICHMENT SERVICES, INC

04-2509466

8. List the name, amount of compensation paid, and the nature of services rendered by each of the organization's five highest paid consultants providing professional services (e.g. attorneys, architects, accountants, management companies, investment advisors, professional solicitors, professional fundraising counsel).

	Name/Title	Amount of Compensation	Type(s) of Service
			DEVELOPMENT
1.	WENDY JACOBS	43,802.	CONSULTANT
			EVENT PLANNERS -
2.	CORINTHIAN EVENTS, LLC	21,787.	GALA
3.	BRADFORD HOAGLAND		IT CONSULTANTS
			AUDIT/TAX
4.	EDELSTEIN & CO.	15,400.	PREPARATION
5.	JULIA BETHMANN	8,965.	GRANT WRITER

9. Bank(s) in which the organization's funds are deposited (include bank addresses and phone number):

	Bank	Address		Phone Number
S	EE STATEMENT 1			
10.	What is the organization's accounting method?	Cash X Accrual		
		Other (specify):		
11.	If organization's mailing address is a P.O. Box, lis	t the organization's full street address:		
	Address: N/A			
	City: N/A		State: ZII	P Code: N/A
12.	Contact Person Name: BRYAN VAN DO	RPE		
	Street Address: 412 MASSACHUSETT	S AVE		
	City: BOSTON		State: MA ZII	P Code: 02118
	Phone Number: 617-267-5877			

Form PC 578003

Page 3 of 14

	YOUTH ENRICHMENT SERVICES, INC 04-2509466	
13.	During the fiscal year reported here, did your organization solicit contributions or have funds solicited on its behalf?	☐ No
14.	At any time during the fiscal year following the year reported here, will your organization, or others acting on its behalf, solicit contributions?  If you answered yes to Question 13 or 14, you must complete Schedule A-1 and/or Schedule A-2 unless you are exempt from the solicitation certificate requirement.	□ No
15.	If you are claiming an exemption from the solicitation certificate requirement, please indicate by checking the box to the right to identify which exemption applies to your organization.	
	a religious organization	
	an organization which: (a) does not raise more than \$5,000 during a calendar year Or does not receive contributions from	
	more than ten persons during a calendar year; AND (b) carries out all of its activities, including fundraising, through unpaid	
	volunteers. (The conditions at both (a) and (b) must be met for your organization to qualify for this exemption.)	
16.	Attach a list of names, addresses (street and/or mailing), and telephone numbers of other offices/chapters/branches/affiliates.	
17.	Attach a list of names, titles, and addresses (street and/or mailing) of officers, directors, trustees, and the principal salaried executives	
	of organization.  STATEMENT 2	
18.	Attach a list of names, titles, and addresses (street and/or mailing) of any individual(s) authorized to sign checks, and any individual(s)	
	responsible for: custody of funds; distribution of funds; fundraising; and custody of financial records.  STATEMENT 3	
19.	Has this organization or any of its officers, directors, employees or fundraisers solicited funds in any	
	other state?	X No
	If you attach list of states where solicitation was conducted, including registered agency, dates of registration, registration numbers, any	

If you attach list of states where solicitation was conducted, including registered agency, dates of registration, registration numbers, any other names under which the organization was/is registered, and the dates and type (mail, telephone, door to door, special events, etc.) of the solicitation conducted.

Form PC 578004 01-27-16

Page 4 of 14 Rev. 11/2015

FORM PC	BANK	IN	WHICH	FUNDS	ARE	DEPOS	SITED		STATEMENT	1
NAME AND ADDRESS								PHONE N	NUMBER	
SANTANDER BANK 279 MASSACHUSETTS BOSTON, MA 02115	S AVE							617-867	7-9760	
CITIZENS BANK 689 MASSACHUSETTS BOSTON, MA 02115	S AVE							617-779	9-2700	
BANK OF AMERICA 133 MASSACHUSETTS BOSTON, MA 02115	S AVE							800-432	2-1000	
CHARLES SCHWABB & 127 CONGRESS ST BOSTON, MA 02110	2 CO							617-210	0-7400	
EAST BOSTON SAVIN 430 WEST BROADWAY SOUTH BOSTON, MA	7							1-800-6	557-3272	
FORM PC C	FFICERS,	DIR	ECTOR	S, TRU	STEES	AND	EXECUTI	VES	STATEMENT	2
NAME AND ADDRESS						T	ITLE			
BRYAN VAN DORPE 412 MASSACHUSETTS BOSTON, MA 02118						ΕΣ	ECUTIVE	DIRECT	OR	
RICHARD WARD 412 MASSACHUSETTS BOSTON, MA 02118						D	IRECTOR			
PHILLIP GROSS 412 MASSACHUSETTS BOSTON, MA 02118						V.	.P./DIRE	CTOR		
BETSY STRICKLAND 412 MASSACHUSETTS BOSTON, MA 02118						PI	RESIDENT	'/DIRECT	ror .	
	3-3505									

ARNESSE BROWN 412 MASSACHUSETTS AVENUE BOSTON, MA 02118-3505

DIRECTOR

CANDACE BURNS JOHNSON 412 MASSACHUSETTS AVENUE BOSTON, MA 02118-3505

DIRECTOR

MARCUS EVANS 412 MASSACHUSETTS AVENUE BOSTON, MA 02118-3505

CLERK/DIRECTOR

MICHAEL PREINER 412 MASSACHUSETTS AVENUE BOSTON, MA 02118-3505

DIRECTOR

GEOFFREY SOPER 412 MASSACHUSETTS AVENUE BOSTON, MA 02118-3505

V.P./DIRECTOR

YUJI KOGA 412 MASSACHUSETTS AVENUE BOSTON, MA 02118-3505

DIRECTOR

MARK MCKENNA 412 MASSACHUSETTS AVENUE BOSTON, MA 02118-3505

DIRECTOR

WENDI MCKENNA 412 MASSACHUSETTS AVENUE BOSTON, MA 02118-3505

DIRECTOR

DEREK FOWLER 412 MASSACHUSETTS AVENUE BOSTON, MA 02118-3505

DIRECTOR

HASSAN SMITH 412 MASSACHUSETTS AVENUE BOSTON, MA 02118-3505

DIRECTOR

PAGE 4, LINE 18 3 FORM PC STATEMENT NAME AND ADDRESS AREA OF RESPONSIBILITY BRYAN VAN DORPE RESPONSIBLE FOR CUSTODY OF FUNDS 412 MASSACHUSETTS AVE BOSTON, MA 02118 PETER HAFFENREFFER RESPONSIBLE FOR CUSTODY OF FUNDS 412 MASSACHUSETTS AVE BOSTON, MA 02118 BRYAN VAN DORPE RESPONSIBLE FOR DISTRIBUTION OF FUNDS 412 MASSACHUSETTS AVE BOSTON, MA 02118 PETER HAFFENREFFER RESPONSIBLE FOR DISTRIBUTION OF FUNDS 412 MASSACHUSETTS AVE BOSTON, MA 02118 BRYAN VAN DORPE RESPONSIBLE FOR FUNDRAISING 412 MASSACHUSETTS AVE BOSTON, MA 02118 BRYAN VAN DORPE CUSTODY OF FINANCIAL RECORDS 412 MASSACHUSETTS AVE BOSTON, MA 02118 CUSTODY OF FINANCIAL RECORDS PETER HAFFENREFFER 412 MASSACHUSETTS AVE BOSTON, MA 02118

BOSTON, MA 02118 RICHARD WARD AUTHORIZED TO SIGN CHECKS 412 MASSACHUSETTS AVE

PETER HAFFENREFFER 412 MASSACHUSETTS AVE BOSTON, MA 02118

AUTHORIZED TO SIGN CHECKS

AUTHORIZED TO SIGN CHECKS

BRYAN VAN DORPE

BOSTON, MA 02118

412 MASSACHUSETTS AVE

### YOUTH ENRICHMENT SERVICES, INC

amount of any payments made or value transferred, and describing the terms of each agreement.

20. Has this organization or any of its officers, directors, or employees:

04-2509466

	If ye	s, please attach an explanation.		
	(a)	Been enjoined or otherwise prohibited by a government agency/court from operating or soliciting contributions?	Yes	X No
	(b)	Ever been refused registration or had its registration or tax exemption denied, suspended, modified or revoked by a governmental agency?	Yes	X No
	(c)	Been the subject of a proceeding regarding any solicitation or registration?	Yes	X No
	(d)	Entered into a voluntary agreement of compliance or consent judgment with any government agency or in a case before a court or administrative agency?	Yes	X No
21.		e any restrictions been removed during the year from donor-restricted funds? s, please attach an explanation.	Yes	X No
22.		e donor-restricted funds been loaned to unrestricted funds? s, please attach an explanation.	Yes	X No
23.	Part	question involves "Termination of Employment or Changes of Control Compensatory Arrangements" with certain "Relatives" (see instructions and definition sections). Report only if payments made or promised to any individual are in excess our months salary or \$100,000, whichever dollar amount is less.		
	(a)	Did you make actual payments or otherwise transfer value under such an arrangement to any individual described in Related Party definition, sections (a) or (b), which payments are not reported in Question 6 or 7 above?	Yes	X No
	(b)	Do you have an agreement with any individual described in Related Party definition, sections (a) or (b), containing such an agreement?	Yes	X No
	If vo	ou answered <b>ves</b> for Question 23(a) or 23(b) above, please attach an explanation identifying the individual(s) involved, sta	tina the	

Form PC Page 5 of 14 Rev. 11/2015

### YOUTH ENRICHMENT SERVICES, INC

04-2509466

24. This question applies to related party transactions, which include transactions with officers, directors, trustees, certain employees, relative, and organizations they own or control. Please consult the instructions and definition sections for the definition of a "Related Party" and "Indebtedness" before answering. Note that transactions involving related parties must be reported even when there is no accounting recognition (e.g. in-kind gifts, waiver of interest not otherwise reported).

If the answer to any part of Question 24 is yes, attach a schedule stating the name and address of the related party, the nature of the transaction, the value or the amounts involved in the transaction, and the procedure followed in authorizing the transaction.

	During the year:		
A.	Has your organization sold or transferred assets to or purchased assets from or exchanged assets with a		
	related party?	Yes	X No
B.	Has your organization leased assets to or leased assets from a related party?	Yes	X No
C.	Has your organization been indebted to a related party?	Yes	X No
D.	Has your organization allowed a related party to be indebted to it?	Yes	X No
E.	Has your organization made or held an investment in a related party?	Yes	X No
F.	Has your organization furnished goods, services, or facilities to a related party?	Yes	X No
G.	Has your organization acquired goods, services, or facilities from a related party who received compensation or other value in return?	Yes	X No
Н.	Has your organization paid or became obligated to pay wages, salary, or other compensation to a related party?	X Yes	☐ No
l.	Has your organization transferred income or assets to or for use by a related party?	Yes	X No
J.	Was your organization a party to any transaction in which any of its officers, directors, or trustees has a material financial interest, or did any officer, director or trustee receive anything of value not reported as compensation?	Yes	X No
K.	Has your organization invested in any corporate stock of a company in which any officer, director, or trustee owns more than 10% of the outstanding shares?	Yes	X No
L.	Is any property of the organization held in the name of or commingled with the property of any other person or organization?	Yes	X No
M.	Did your organization make a grant award or contribution to any other organization in which any of this organization's officers, directors or trustees has a relationship?	Yes	X No

STATEMENT 4

PAGE 6, LINE 24 STATEMENT FORM PC

NAME AND ADDRESS

BRYAN VAN DORPE 412 MASSACHUSETTS AVE. BOSTON, MA 02118

NATURE OF TRANSACTION

SALARY & BENEFITS

AMOUNT INVOLVED

119,633.

PROCEDURE FOLLOWED

BOARD REVIEW AND APPROVAL

	Signature Required	I	
Under penalty of perjury, I declare that the information correct to the best of my knowledge.	on furnished in this report,	including all attach	ments, is true and
Signature:			Date:
Printed Name: BRYAN VAN DORPE			
Title: EXECUTIVE DIRECTOR			
Name of Preparer: EDELSTEIN AND COME	PANY, LLP		
Address 160 FEDERAL STREET, 9TH	H FLOOR		
City BOSTON		State MA	ZIP Code 02110
Phone Number 617-227-6161			

Form PC 578007 01-27-16

Page 7 of 14 Rev. 11/2015

## Schedule A-1 Solicitation Activities During Fiscal Year Covered By This Report

List any names which will be used by the organization in connection with the solicitation of funds, other than the official name which appears on page 1.

YES KIDS, INC			
·			
ypes of solicitation activities in which you expect to engage	(check all that apply):		
Mass Mailing	Via the Internet		Х
Door-to-door	Raffle, beano, bingo o	r gaming event	
Entertainment event	X Sale of goods other th	nan by telephone	
Telemarketing without sale of goods or ads	Individual Mailings		
Telemarketing with sale of goods	Corporate solicitations		X
Telemarketing with sale of ads	Grant Proposals		X
Other (specify):			
dentify the method or methods you expect to use for the fun	draising (check all that apply):		
Professional solicitor*	Own employees		X
Professional fundraising counsel*	X Volunteers		X
Commercial co-venturer*			
Provide applicable names and addresses:			
Professional Solicitor Name:			
Address			
City	State	ZIP Code	
Professional Fundraising Counsel Name: STATEN	MENT 5		
Address			
City	State	ZIP Code	
Commercial Co-Venturer Name:			
Address			
City	<b>.</b> .	ZIP Code	

FORM PC SCHEDULE A-1 PROFESSIONAL FUNDRAISING COUNSEL NAME

STATEMENT

NAME AND ADDRESS

WENDY JACOBS 220 COMMERCIAL ST #3 BOSTON, MA 02109

KATHLEEN SIEMIONKO 41 AZALEA DRIVE NORWOOD, MA 02062

JULIA BETHMANN 18 HANSOM DRIVE MERRIMAC, MA 01860

### Schedule A-1 ctd.

### Solicitation Activities During Fiscal Year Covered By This Report

Name and Title: <b>EXECUTIVE DIRE</b>	CTOR	
Address 412 MASSACHUSETTS	AVE	
City BOSTON	State MA	ZIP Code 02118
Name and Title:		
	State	
Name and Title:		
City	State	ZIP Code
BRYAN VAN DORP	bility for the charity's distribution of contributions: E CTOR	
Address 412 MASSACHUSETTS		
City BOSTON	State MA	ZIP Code 02118
Name and Title:		
City	State	ZIP Code
Name and Title:		
Address		
City	State	ZIP Code

Form PC - Schedule A-1 578009 01-27-16

### Schedule A-2

### Solicitation Activities Planned for Fiscal Year Which Follows the Reporting Year

List any names which will be used by the organization in connection with the solicitation of funds, other than the official name which appears on page 1.

YES KIDS, INC.			
Γypes of solicitation activities in which you expect to engage (	check all that apply):		
Mass Mailing	L V	a the Internet	X
Door-to-door	□ R	affle, beano, bingo or gaming event	
Entertainment event	XS	ale of goods other than by telephone	
Telemarketing without sale of goods or ads	Ir	dividual Mailings	
Telemarketing with sale of goods		orporate solicitations	X
Telemarketing with sale of ads	G	rant Proposals	X
Other (specify):			
dentify the method or methods you expect to use for the fund	draising (check all tha	apply):	
Professional solicitor*		wn employees	X
Professional fundraising counsel*	X	olunteers	X
Commercial co-venturer*			
Provide applicable names and addresses:  Professional Solicitor Name:			
Address			
City		te ZIP Code	
Professional Fundraising Counsel Name: STATEM	ENT 6		
Address			
City	Sta	te ZIP Code	
Commercial Co-Venturer Name:			
Address			
City	Sta	te ZIP Code	

FORM PC SCHEDULE A-2 PROFESSIONAL FUNDRAISING COUNSEL

STATEMENT

NAME AND ADDRESS

WENDY JACOBS 220 COMMERCIAL ST #3 BOSTON, MA 02109

KATHLEEN SIEMIONKO 41 AZALEA DRIVE NORWOOD, MA 02062

JULIA BETHMANN 18 HANSOM DRIVE MERRIMAC, MA 01860

### Schedule A-2 ctd.

### Solicitation Activities Planned for Fiscal Year Which Follows the Reporting Year

Identify the individuals who will have final responsibility for the charity's custody of contributions:  ${\bf BRYAN} \ \ {\bf VAN} \ \ {\bf DORPE}$ 

Name and Title: EXECUTIVE DIRECT	'OR	
Address 412 MASSACHUSETTS A	VE	
City BOSTON	State MA	ZIP Code 02118
Name and Title:		
Address		
City	State	ZIP Code
Name and Title:		
City	State	ZIP Code
dentify the individuals who will have final responsibilit  BRYAN VAN DORPE  Name and Title: EXECUTIVE DIRECT	y for the charity's distribution of contributions:	
Address 412 MASSACHUSETTS A		
City BOSTON	State MA	ZIP Code 02118
Name and Title:		
City	State	ZIP Code
Name and Title:		
Address		
City	State	ZIP Code

### **Certification by Organization**

Two different signatures required. Signers must be organization president or other authorized officer or trustee.

Under penalty of perjury, we declare that the information furnished in this report, including all attachments, is true and correct to the best of our knowledge.

Signature:	Date:
Printed Name: BRYAN VAN DORPE	
Title: EXECUTIVE DIRECTOR	
Signature:	Date:
Printed Name:	
Title:	

Form PC 578012 01-27-16

Rev. 11/2015

19